

Message Text

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PAGE 01 GUATEM 02707 271648Z

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ACTION COME-00

INFO OCT-01 ARA-06 ISO-00 EB-07 /014 W

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R 232358Z MAY 75

FM AMEMBASSY GUATEMALA

TO AMEMBASSY MANAGUA

INFO SECSTATE WASHDC 6862

AMEMBASSY PANAMA

AMEMBASSY SAN JOSE

AMEMBASSY TEGUCIGALPA

LIMITED OFFICIAL USE GUATEMALA 2707

E.O. 11652: N/A

TAGS: ETRD, EINV, ECON, GT

SUBJECT: PROPOSAL TO PURCHASE UB OPERATIONS

REF: A. MANAGUA 1986 B. SAN JOSE 3146 (19AUG74) C. GUATEMALA 4567

(22AUG74)

IT MAY BE THAT FERNANDEZ' PROPOSAL (REF. A) RELATES TO OTHER SCHEMES BY CENTRAL AMERICAN ENTREPRENEURS MADE OVER THE PAST SEVERAL YEARS TO BUY OUT THE INTERNATIONAL BANANA COMPANIES OPERATING IN THE REGION. A PRIME MOVER BEHIND SUCH SCHEMES HAS BEEN ROBERTO ALEJOS OF GUATEMALA. IN MID-1974, SPEAKING ON BEHALF OF GROUP OF CENTRAL AMERICAN INVESTORS, HE MADE PURCHASE PROPOSALS TO GOCR AND GOP. REFS. B AND C PROVIDE DETAILS. EARLIER, ALEJOS ATTEMPTED TO BUY UB OPERATION IN GUATEMALA WHEN LATTER WAS REQUIRED BY U'S. COURT TO DIVEST. ALTHOUGH NONE OF THESE PROPOSALS MET WITH ANY APPARENT SUCCESS, ALEJOS AND PARTNERS WERE ACTING SERIOUSLY, PRESUMABLY THEY HAVE NOT LOST INTEREST IN THE IDEA ANY MAY BE SPEAKING THROUGH FERNANDEZ. IF EMBASSY MANAGUA BELIEVES ALEJOS MIGHT BE INVOLVED, WE WILL BE HAPPY TO RAISE ISSUE WITH HIM.
MELOY

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Message Attributes

Automatic Decaptioning: X
Capture Date: 01 JAN 1994
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: GOVERNMENT PROCUREMENT, PROPOSALS (BID), CONSORTIUMS, SUBSIDIARIES
Control Number: n/a
Copy: SINGLE
Draft Date: 23 MAY 1975
Decaption Date: 01 JAN 1960
Decaption Note:
Disposition Action: RELEASED
Disposition Approved on Date:
Disposition Authority: GolinoFR
Disposition Case Number: n/a
Disposition Comment: 25 YEAR REVIEW
Disposition Date: 28 MAY 2004
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
Document Number: 1975GUATEM02707
Document Source: CORE
Document Unique ID: 00
Drafter: n/a
Enclosure: n/a
Executive Order: N/A
Errors: N/A
Film Number: D750185-0159
From: GUATEMALA
Handling Restrictions: n/a
Image Path:
ISecure: 1
Legacy Key: link1975/newtext/t19750524/aaaaavfl.tel
Line Count: 51
Locator: TEXT ON-LINE, ON MICROFILM
Office: ACTION COME
Original Classification: LIMITED OFFICIAL USE
Original Handling Restrictions: n/a
Original Previous Classification: n/a
Original Previous Handling Restrictions: n/a
Page Count: 1
Previous Channel Indicators: n/a
Previous Classification: LIMITED OFFICIAL USE
Previous Handling Restrictions: n/a
Reference: 75 MANAGUA 1986, 75 SAN JOSE 3146, 75 (19AUG7C, 75 GUATEMALA 4567
Review Action: RELEASED, APPROVED
Review Authority: GolinoFR
Review Comment: n/a
Review Content Flags:
Review Date: 08 SEP 2003
Review Event:
Review Exemptions: n/a
Review History: RELEASED <08 SEP 2003 by CunninFX>; APPROVED <13 NOV 2003 by GolinoFR>
Review Markings:

Margaret P. Grafeld
Declassified/Released
US Department of State
EO Systematic Review
05 JUL 2006

Review Media Identifier:
Review Referrals: n/a
Review Release Date: n/a
Review Release Event: n/a
Review Transfer Date:
Review Withdrawn Fields: n/a
Secure: OPEN
Status: NATIVE
Subject: PROPOSAL TO PURCHASE UB OPERATIONS
TAGS: ETRD, EINV, ECON, GT, US, UNITED BRANDS, (FERNANDEZ HOLMANN, ERNESTO), (ALEJOS ARZU, ROBERTO)
To: COM MANAGUA
Type: TE
Markings: Margaret P. Grafeld Declassified/Released US Department of State EO Systematic Review 05 JUL 2006